

From: Daignault, Kenneth
Sent: 08/03/2011 12:13:58 PM
To: Raneri, Joe; Sherry, John; Intoccia, Al
Subject: RE: Marlex - Discussion with Phillips

Can we have a third party purchase for us?

Sent from my Windows® phone.

From: Raneri, Joe <Joe.Raneri@bsci.com>
Sent: Wednesday, August 03, 2011 7:51 AM
To: Sherry, John <John.Sherry@bsci.com>; Daignault, Kenneth <Kenneth.Daignault@bsci.com>; Intoccia, Al <Al.Intoccia@bsci.com>
Subject: FW: Marlex - Discussion with Phillips

FYI

From: McCaslin, Todd
Sent: Wednesday, August 03, 2011 7:33 AM
To: Ciulla, Ron; Raneri, Joe; Smith, Charles; Batz, Helge (STP); Charest, Ann
Subject: Marlex - Discussion with Phillips

I have had several communications with Senior Management at Phillips over the past several days. I met with Frank Zakrzewski, Dir Sales on Friday and found out that they do have 70K lbs of material that is in process of being transferred to a Compounding division. He was pleasant to deal with but said the decision would be made by his boss, who is the General Manager of Phillips Sumika Polypropylene Co. (Bob Rhodes) Bob and I discussed several times today. Unfortunately the result was that Phillips has no interest in dealing with BSC on this material at any price or with any type of indemnification. I will forward his response.

Sent from my Windows Mobile phone