

From: Raneri, Joe
Sent: 08/04/2011 02:59:04 PM
To: Smith, Charles; Sherry, John; Intoccia, Al;
Palmisano, Brent; Horton, Peter; Vialle, George;
Goddard, James
CC: King, Tina
Subject: RE: Marlex Mesh Run-out Date Meeting - Action
Items

Thanks for the clarifications/additions. Also, Tina will set-up the weekly meetings.

From: Smith, Charles
Sent: Thursday, August 04, 2011 2:35 PM
To: Sherry, John; Raneri, Joe; Intoccia, Al; Palmisano, Brent; Horton, Peter; Vialle, George; Goddard, James
Cc: King, Tina
Subject: RE: Marlex Mesh Run-out Date Meeting - Action Items

clarification in red below

From: Sherry, John
Sent: Thursday, August 04, 2011 2:26 PM
To: Raneri, Joe; Intoccia, Al; Palmisano, Brent; Smith, Charles; Horton, Peter; Vialle, George; Goddard, James
Cc: King, Tina
Subject: RE: Marlex Mesh Run-out Date Meeting - Action Items

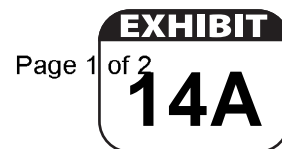
Proposed clarifications/additions.

[Peter, Brent, it will probably make sense for the 3 of us to work together on the items on my 'to do' - there is significant overlap.]
John

From: Raneri, Joe
Sent: Thursday, August 04, 2011 12:12 PM
To: Intoccia, Al; Palmisano, Brent; Smith, Charles; Horton, Peter; Vialle, George; Sherry, John; Goddard, James
Cc: King, Tina
Subject: Marlex Mesh Run-out Date Meeting - Action Items

From this mornings meeting: FG's made from Marlex resin will run out in February, 2013.

Here are the Action Items :



Charlie:

- Find out how much resin (no matter how small) is at our past supplier and at Aim (carrier molder)
- **Understand additional Marlex Resin Proxy holds for their abdominal mesh. WE know amount at AIM, I am going to see how much Proxy has they could part with.**
- Provide Peter with actual values for time it takes for Marlex to go from resin to fiber to mesh to device. **Will work with Peter Proxy, this will be based upon batch size.**
- Continue work with vendors on improving yields. Report scrap rates/causes . **More specifically, identify typical fiber and knit mesh batch sizes to quantify possible resin yield improvement with larger fiber extrusion and knit batches. Correct, we want to optimize the conversion of the 700 lbs.**

Brent:

- Decide if we should use existing Prefix mesh sub-assemblies into another product
- Strategy for Japan considering long introduction time for approval with new resin
- Check into product return rates and decide on action. Considering cancelling delay billing.
- Revise/update US forecast . **with most current projections for PFR demand**

- **Revise/update US forecast . with assumed Pinnacle Lite launch January 2012.**
- **Force-rank existing product considering business value and Marlex resin usage.**

Peter

- Add when we will run out of resin to the model
- **Add fiber inventory, warp inventory to tracking (to model or separate page)**
- Be the one point person to let Proxy and Luxilon know what to run and when.

Al

- Follow-up with Packaging regarding priority for implementation of closure strips and restocking of Pinnacle

John

- work out the details for the following three proposed scenarios:
 1. Resin & FG run-out based on today's history and utilizing an updated forecast and assuming new product launches (i.e. Pinnacle Lite)
 2. Resin & FG run-out based on optimizing the mix of products offered and discontinued.
 3. Considering Japan options. Requiring significant inventory for sale pending approval of new material (18 post submission which requires completed real time aging!)