

From: Zhao, Ying (STP)
Sent: 07/25/2011 03:16:04 AM
To: Charest, Ann; Batz, Helge (STP)
CC: McCaslin, Todd
Subject: RE: Emailing: Marlex C of A.pdf
Attachments: Polyphenylene.JPG

Hi, Ann and Helge:

Today I visited all 5 distributors found from alibaba.com, they all are in Dongguan. It does not look very rosy at all. Here is the result:

1) <http://detail.china.alibaba.com/buyer/offerdetail/799536869.html>

The best candidate(our previous option 2): a bigger-than-most-others company, headquartered in Guangzhou, has a office in Dongguan. Has storage places in both places. There are more than 30 employees.

They sold the inventory to another distributor last week(they won't share the info of the buyer, I asked). Plan is to have more in tomorrow: Tuesday, they won't know exactly what's in the shipment until the shipment reaches at custom tomorrow in Guangzhou. They will let me know if they have HGX-030-01 made in U.S. or not in this shipment by tomorrow. If they have, I will go to the storage in Guangzhou to verify on site before purchase. This distributor can help explore and find this material if they don't have this one in the shipment tomorrow. I have met the manager face to face and he commit to help on this. Will get more update tomorrow. This one is our best bet now.

2) <http://detail.china.alibaba.com/buyer/offerdetail/891940367.html>

This distributor does not have any inventory on this material. They don't plan to have it any time soon. Case Closed.

3) <http://detail.china.alibaba.com/buyer/offerdetail/1018548270.html>

This distributor had 1 ton of HGX-030-01 in Guangzhou office last week. It was made in U.S.. They told me this morning, they have sold all of the those last week and only has made-in-Korea left. They don't plan to have any new material coming in soon. Case closed.

4) <http://detail.china.alibaba.com/buyer/offerdetail/1016100443.html>

This distributor said they had some in their storage, made in U.S.. Will check out this afternoon. They had one bag shipped from Hong Kong today, and I checked on site. It is Polyphenylplene, not Polypropylene. Everything else is the same, it was made in Texas. But I don't think this is the right material. See the picture attached. I shared with them of the CoA and data sheet, they asked for a picture of the bag and said can help look for it once has the picture of bag. So I will send them the picture once I get it from Ann. There is a hope here, but very limited.

5) <http://detail.china.alibaba.com/buyer/offerdetail/960913810.html>

This distributor claimed that they have this material, and it's made in U.S.. Their office is in another place: Kunshan, close to Shanghai, their storage is in Dongguan though. They don't have the original package, they had to use blank bags to re-package material since the material was smuggled in from U.S.. If we want, we will have to buy a bag and test out before buy the rest. I don't think we want to pursue with this one though. I will consider it closed unless you guys want to explore more with it.

Overall after the first day on-site visit, we pretty much only have 1 option left: 1). I will touch base with the manager tomorrow to see if they have HGX-030-01 in their new shipment, if not, will ask them help source around.

From our side, pls help get the picture of the bag. That's all we can do right now.



Will get more update and share with you tomorrow. Please let me know if there is update or anything else I can do here.

Best Regards,
Michael Zhao
Supplier Management Asia
Cardiac Rhythm Management
Boston Scientific Corp.
Email: ying.zhao@bsci.com
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Cell: Redacted
Unit 4701, Raffles City,
No. 268 Xizang Middle Road,
Shanghai, China 200001

-----Original Message-----

From: Charest, Ann
Sent: Monday, July 25, 2011 11:02 AM
To: Zhao, Ying (STP)
Cc: Batz, Helge (STP); McCaslin, Todd
Subject: RE: Emailing: Marlex C of A.pdf

Michael,

No, we have not. The extruder is located in Belgium that has the material and is currently on shutdown. Our Engineering team in Natick is trying to track someone down to go into the facility and send pictures. Both Todd and I did some searching on the web and were unable to find a picture, most likely because it is a discontinued product.

I think the most important thing is to ensure that they tell you it was made in the US AND the C of C looks similar to what we have sent you. I would recommend you ask them where it was made and let them tell you.

Best Regards, Ann

Ann Charest
Manager, Global Sourcing, Resin
Boston Scientific Inc.
One Scimed Place, A399
Maple Grove, MN
Office: 763-494-1199
Cell: Redacted

"Defining tomorrow, today."

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-----Original Message-----

From: Zhao, Ying (STP)
Sent: Friday, July 22, 2011 10:05 PM

To: Charest, Ann
Cc: Batz, Helge (STP); McCaslin, Todd
Subject: RE: Emailing: Marlex C of A.pdf

Hi, Ann:

Any luck on getting the pictures of the bags?

Thanks,

Best Regards,
Michael Zhao
Supplier Management Asia
Cardiac Rhythm Management
Boston Scientific Corp.
Email: ying.zhao@bsci.com
Office: 86-21-61419708
Cell: Redacted
Unit 4701, Raffles City,
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Shanghai, China 200001

-----Original Message-----

From: Charest, Ann
Sent: Thursday, July 21, 2011 11:10 PM
To: Zhao, Ying (STP)
Cc: Batz, Helge (STP); McCaslin, Todd
Subject: FW: Emailing: Marlex C of A.pdf

Attached is the Certificate of Analysis from our last buy which was through a domestic distributor. It has been several years so there may be slight changes to the document since then, but it should contain similar information, disclaimers, etc. I would be firm in requesting a copy, this is not an unusual request to make. Our intent to purchase is strong, or we would not have you go in personally. They should not refuse you. This is also an opportunity to build a relationship with them for future business.

Just got word that Luxilon is officially on shutdown until Aug 1. Charlie's team is trying to track someone down to go into the plant and get us pictures of the bags.

Regards, Ann

Ann Charest
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-----Original Message-----

From: Smith, Charles
Sent: Thursday, July 21, 2011 9:51 AM
To: Charest, Ann
Cc: Ciulla, Ron; Cuddy, Christopher
Subject: FW: Emailing: Marlex C of A.pdf

Ann

Here is Cof C form last buy

Ron

Thks

Charlie

-----Original Message-----

From: Ciulla, Ron
Sent: Thursday, July 21, 2011 10:32 AM
To: Smith, Charles
Subject: Emailing: Marlex C of A.pdf

The message is ready to be sent with the following file or link attachments:

Marlex C of A.pdf

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