

From: Smith, Charles
Sent: 02/07/2012 07:13:10 AM
To: Charest, Ann; Vialle, George
Subject: RE: Marlex HGX-030-01
Attachments: image001.jpg

Wow. That's 67\$/lb. \$20,000 would be in a fair price at about \$12/lb. Seems really steep?

From: Charest, Ann
Sent: Monday, February 06, 2012 11:19 PM
To: Smith, Charles; Vialle, George
Subject: FW: Marlex HGX-030-01

\$100K for 1500 lbs.....

Ann Charest-Engfer

Manager, Global Sourcing, Resin

Boston Scientific, Inc.

4100 Hamline Avenue North
St. Paul, MN 55112-5798
Office: 651-582-5788

Cell: 612-743-8824

"Defining tomorrow, today."

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EXHIBIT
17A

CONFIDENTIAL
BSCM06700008720

From: Crosby Steve [<mailto:Steve.Crosby@maquet.com>]
Sent: Friday, February 03, 2012 9:03 AM
To: Charest, Ann
Subject: RE: Marlex HGX-030-01

We still anticipate 1,500 lbs.

Stephen Crosby
Senior Applications Engineer

cid:image002.gif@01CB322D.5896B520

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Wayne, NJ 07470

Direct 973.709.7344

Mobile 862.414.1619

Fax 800.524.7824

steve.crosby@maquet.com

www.maquet.com/oem

From: Charest, Ann [<mailto:Ann.Charest@bsci.com>]
Sent: Thursday, February 02, 2012 9:53 PM
To: Crosby Steve
Subject: RE: Marlex HGX-030-01

Please confirm the amount you have left.

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From: Crosby Steve [<mailto:Steve.Crosby@maquet.com>]
Sent: Thursday, February 02, 2012 11:45 AM
To: Charest, Ann
Subject: RE: Marlex HGX-030-01

Ann,

I've had some internal discussions on this and we would be looking to get \$100,000 for our remaining resin. It wouldn't make much sense for us to complete a transaction for less than that.

Stephen Crosby

Senior Applications Engineer

From: Charest, Ann [<mailto:Ann.Charest@bsci.com>]
Sent: Thursday, January 26, 2012 10:34 AM
To: Crosby Steve
Subject: RE: Marlex HGX-030-01

Steve,

Yes we are interested. Please provide a quote and I will forward to the team for review. I'm actually out of the office the next two days, so if you can get me something by early next week, that is soon enough.

Thanks for the follow-up.

Ann

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From: Crosby Steve [<mailto:Steve.Crosby@maquet.com>]
Sent: Thursday, January 26, 2012 7:04 AM
To: Charest, Ann
Subject: Marlex HGX-030-01

Ann,

I wanted to touch base on our Marlex resin supply one last time.

Last year we acquired a company that produces a line of polypropylene surgical mesh products. This is leading to us evaluating the future of our Trelex mesh business. I have been asked to reach out to Boston Scientific to see if you still had any interest in obtaining our Marlex resin. Since we have a replacement product available for the market we would be able to provide this material for considerably less than previously discussed.

Let me know.

Regards,

Stephen Crosby

Senior Applications Engineer

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