

From:
Sent: 10/16/2012 11:14:55 AM
To:
CC:
Subject: Re: HTA quota

Sell the clinical difference!

Sent from my iPhone

On Oct 16, 2012, at 11:13 AM,

[@bsci.com](#)> wrote:

Exact word. BSC has good products normally. This product is bullshit

Boston Scientific
Columbus, Ohio

Sent from my iPhone

On Oct 16, 2012, at 11:09 AM, "

[@bsci.com](#)> wrote:

If it makes u feel any better, I had a female urologist stab herself w/ needle doing same conversion. She said too much effort in making the turn w/ Obtryx versus Monarc

Sent from my iPhone

On Oct 16, 2012, at 11:01 AM, "
wrote:

[@bsci.com](#)>

Can I fucking win !!! Urologist that I got to trial Obtryx in place of Monarc just buttonholes and hates it

Boston Scientific
Columbus, Ohio



Sent from my iPhone

On Oct 16, 2012, at 10:53 AM,
wrote:

[@bsci.com](mailto:)>

Enjoy your shit sandwich boys! And good luck on the "Go for the green" contest!

Sent from my iPhone

On Oct 16, 2012, at 10:43 AM, "
wrote:

[@bsci.com](mailto:)>

I know we are fighting a losing battle, but come on!

Sent from my iPhone

On Oct 16, 2012, at 10:38 AM, "
< [@bsci.com](mailto:)> wrote:

"

and 12000 in Pf from 3 rd were

Boston Scientific
Columbus, Ohio

Sent from my iPhone

On Oct 16, 2012, at 10:28 AM, "
< [@bsci.com](mailto:)> wrote:

"

Guys,

I did a quick data analysis of my quota (4th quarter vs. 3rd quarter). I did get some "relief" on pelvic floor, a mere \$6,206.

4Q 3Q CHANGE

PF	239705	245911	-6206
TOTAL	315793	286552	29241

Regards,

**West Virginia Territory Manager
Boston Scientific
Women's Health Division
Cell:**
[@bsci.com](mailto:)

**For all training and product needs, Visit
www.pelvic-floor-institute.com**

From:
Sent: Monday, October 15, 2012 7:51 PM
To:
Subject: Fwd: HTA quota

Boston Scientific
Columbus, Ohio

Sent from my iPhone

Begin forwarded message:

From: "[@bsci.com](mailto:)">
Date: October 15, 2012, 6:32:48 PM EDT
To: [@bsci.com](mailto:)>

Subject: RE: HTA quota

Total R12

Q4 Plan

Q4 Plan% Increase over R12

Q3 Actuals

Q3-Q4 Historical Increase (16%) (Projected)

Historical Increase vs. Plan

I have a call between 10-3 pm tomorrow but feel free to call anytime before/after.

~Brian

From:
Sent: Monday, October 15, 2012 11:37 AM
To:
Subject: HTA quota

Brian,

Territory Manager

North Central Ohio Area

Boston Scientific-Women's Health Division

Phone

Fax

@bsci.com

**To learn more about Boston Scientific product's, please
visit www.pelvic-floor-institute.com**