

**From:** Smith, Charles  
**Sent:** 11/14/2011 01:54:46 PM  
**To:** Vialle, George  
**Subject:** RE: Final payment of Marlex from China distributor

George

We have about 3K lbs. here, should be all set. We also have about three bags (165 lbs.) @ Luxilon right now as well in hold.

Charlie

-----Original Message-----

From: Vialle, George  
Sent: Monday, November 14, 2011 1:52 PM  
To: Smith, Charles  
Subject: RE: Final payment of Marlex from China distributor

Charlie,

How much Marlex do you have here in Marlborough? Will you need any more during the ocean shipment leadtime, about a month?

George

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Monday, November 14, 2011 10:53 AM  
To: Vialle, George; Hines, Saron  
Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd  
Subject: RE: Final payment of Marlex from China distributor

Charlie, Saron and George:

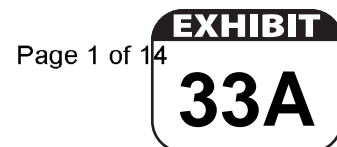
Sure, I will communicate this to the shipper and try my best to take care of this when I go there next week.

So we want the total 15 tons all shipped by sea? Both to Belgium and U.S.? correct?

Best Regards,  
Michael Zhao  
Supplier Management Asia  
Cardiac Rhythm Management  
Boston Scientific Corp.  
Email: ying.zhao@bsci.com  
Office: 86-21-61419708  
Cell: Redacted  
Unit 4701, Raffles City,  
No. 268 Xizang Middle Road,  
Shanghai, China 200001

-----Original Message-----

From: Vialle, George  
Sent: Monday, November 14, 2011 9:45 PM  
To: Hines, Saron; Zhao, Ying (STP)  
Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd



Subject: RE: Final payment of Marlex from China distributor

Michael,

Per Saron's comments can you make sure that the resin is loaded in a manner that will prevent it from shifting inside the container while in transit?

Regards,  
George

-----Original Message-----

From: Hines, Saron

Sent: Friday, November 11, 2011 10:04 AM

To: Vialle, George; Zhao, Ying (STP)

Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd

Subject: RE: Final payment of Marlex from China distributor

George, loading the container properly to make certain the product is secure and does not shift about inside the container is paramount.

If the container is full, the contents themselves will help minimize shifting. If the container is not full, the product can and will shift if it not braced properly, creating the potential for damage.

Saron Hines  
Global Transportation Manager  
Global Supply Chain Operations  
Boston Scientific Corporation  
One Boston Scientific Place  
Natick, MA 01760  
Office - 508-647-2503  
Fax - 508-650-8545  
hiness@bsci.com

-----Original Message-----

From: Vialle, George

Sent: Friday, November 11, 2011 9:47 AM

To: Hines, Saron; Zhao, Ying (STP)

Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd

Subject: RE: Final payment of Marlex from China distributor

Saron,

Thanks for the feedback. Damage/loss is the primary concern and we have enough material already in Marlborough to cover the leadtime. Based on cost and damage considerations Ocean is emerging as our preferred shipment method. In addition to having a dedicated container, is there anything else we should be doing to ensure the product is not damaged in transit?

Regards,  
George

-----Original Message-----

From: Hines, Saron

Sent: Friday, November 11, 2011 9:29 AM

To: Zhao, Ying (STP); Vialle, George  
Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd  
Subject: RE: Final payment of Marlex from China distributor

As a precaution, air freight is always more susceptible to damage than ocean freight due to many touch points and extra handling.

If damage is a major concern, consider shipping via ocean if you can afford the transit time. Not only will you save money, but you will reduce the probability of damage considerably.

Saron Hines  
Global Transportation Manager  
Global Supply Chain Operations  
Boston Scientific Corporation  
One Boston Scientific Place  
Natick, MA 01760  
Office - 508-647-2503  
Fax - 508-650-8545  
hiness@bsci.com

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Friday, November 11, 2011 2:11 AM  
To: Vialle, George; Hines, Saron  
Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd  
Subject: RE: Final payment of Marlex from China distributor

Hi, George:

I talked to the guy from KWE who quoted me. Yes, it is based on 5 tons to Belgium and 10 tons to U.S.. If by sea, our shipment will be in dedicated container, no other stuff will be mixed with it; if by air, depending on the packing situation, it may be mixed with other product. I have expressed our concern over damage during shipment, before the actually shipment, I will enforce the requirement again to avoid the loss on damage.

So let me know how we want to ship.

Regards,  
Michael

-----Original Message-----

From: Vialle, George  
Sent: Thursday, November 10, 2011 3:54 AM  
To: Zhao, Ying (STP); Hines, Saron  
Cc: Cotton, Derek; du Halgouet, Tanguy; Smith, Charles; McCaslin, Todd  
Subject: RE: Final payment of Marlex from China distributor

Michael,

Thanks for the shipping cost information. Can you confirm that this costing is based on sending 5 tons to Belgium and 10 tons to the US? The lower cost for Ocean shipment is attractive (7.77 HKD = 1 USD, conversion cost updated below) but we must be sure that the product is safe and secure during ocean shipment. Ideally we would have a dedicated container for each shipment. If that is not possible we would want the shipment in a sealed container with other material shipping to Belgium and Indianapolis to

minimize opportunities for damage, contamination, and theft. Can we get more info from KWE on how the product will be handled?

Saron,  
If you have any input please share with the team.

Thanks,  
George

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Wednesday, November 09, 2011 2:17 AM  
To: Smith, Charles; Vialle, George; McCaslin, Todd  
Cc: Cotton, Derek; du Halgouet, Tanguy; Hines, Saron  
Subject: RE: Final payment of Marlex from China distributor

OK, our accounting lady has not processed it yet. She is doing it right now. I will let you know once it's paid off.

Now I got the cost estimate from KWE eventually. Here is the comparison between air and sea on time and cost. A big difference on cost.

	air time	air cost	sea time	sea cost	
U.S	5~7 days	HKD 204,595/USD \$26.3K	36~39 days		HKD 29,795/USD \$3.8K
Belgium	5~7 days	HKD 372,195/USD \$47.9K	36~39 days		HKD 18,415/USD \$2.4K
		USD\$74.2K total			USD \$6.2K total

Please let me know how we want to ship these 15 tons.

Regards,  
Michael Zhao

-----Original Message-----

From: Smith, Charles  
Sent: Tuesday, November 08, 2011 11:01 PM  
To: Zhao, Ying (STP); Vialle, George; McCaslin, Todd  
Cc: Cotton, Derek; du Halgouet, Tanguy; Hines, Saron  
Subject: RE: Final payment of Marlex from China distributor

Work with George and Sharon on the shipping, they have the lead with you.

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Tuesday, November 08, 2011 9:57 AM  
To: Smith, Charles; Vialle, George; McCaslin, Todd  
Cc: Cotton, Derek; du Halgouet, Tanguy; Hines, Saron  
Subject: RE: Final payment of Marlex from China distributor

hi, Charlie:

I will check with our accounting tomorrow. We have issued a PO, accounting here needs to place that and transfer the fund.

I need help on shipping. The KWE we used before is very slow on quoting me the cost and time on by air and by sea. I have pushed a few times and still have not got an answer. Let's try another shipper. I am sure someone will want this business. This does not make sense. Do we have an alternative?

Regards,  
Michael

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From: Smith, Charles  
Sent: Tuesday, November 08, 2011 6:10 AM  
To: Zhao, Ying (STP); Vialle, George; McCaslin, Todd  
Cc: Cotton, Derek; du Halgouet, Tanguy; Hines, Saron  
Subject: RE: Final payment of Marlex from China distributor

Mike

Any update on the final payment?

Thks

Charlie

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Thursday, October 27, 2011 11:33 PM  
To: Smith, Charles; McCaslin, Todd; Vialle, George  
Cc: Intoccia, Al; Cotton, Derek; du Halgouet, Tanguy  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Charlie:

That's good, we got the right material.

I will work on the PO. It has to be done though Finance group in China and get cross charge to you later on.

I am on a trip to St. Paul now and will be back to Shanghai on 11/6. I will work with multiple parties in Shanghai office once I get back to take care of the payment. Also I plan to check out the material and make sure it is all from same lot and they are still in good shape before we ship them out. Last time the packing caused some damage and I will communicate to the shipper to prevent it this time. Based on my schedule, I think I can get it done around 11/12.

Last time we did shipping by air, it was 2 tons, we have 15 tons this time, by sea or by air? It will be very expensive if by air. George can work with me on the shipping details?

Best Regards,

Michael Zhao

Supplier Management Asia  
Cardiac Rhythm Management  
Boston Scientific Corp.

Email: ying.zhao@bsci.com

Office: 86-21-61419708

Cell: Redacted

Unit 4701, Raffles City,  
No. 268 Xizang Middle Road,  
Shanghai, China 200001

-----Original Message-----

From: Smith, Charles

Sent: Thursday, October 27, 2011 10:10 PM

To: Zhao, Ying (STP); McCaslin, Todd; Vialle, George

Cc: Intoccia, Al; Cotton, Derek; du Halgouet, Tanguy  
Subject: RE: update on Option 1 distributor Marlex from China

Todd

Please proceed with final payment cross charge. George is starting to work on logistics as well, so we will talk further on that.

thks

Charlie

-----Original Message-----

From: Smith, Charles  
Sent: Friday, October 21, 2011 7:06 AM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Mike

Yes we are pretty confident with testing to date. We will get back to you next week.

thks

Charlie

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Thursday, October 20, 2011 8:54 PM  
To: Smith, Charles; McCaslin, Todd  
Cc: Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Charlie:

Sounds great, so it is the material we are looking for?

The rest amount due is about US\$ 24K by mid of Nov. for these 15 tons.

Best Regards,  
Michael Zhao

-----Original Message-----

From: Smith, Charles  
Sent: Friday, October 21, 2011 2:23 AM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Todd/Mike

Looking good, what is the final cross charge dollar amount we owe

Thks

Charlie

-----Original Message-----

From: Smith, Charles  
Sent: Friday, October 14, 2011 7:48 AM  
To: Zhao, Ying (STP)  
Cc: McCaslin, Todd  
Subject: RE: update on Option 1 distributor Marlex from China

We just received external data summary late yesterday, we have internal technical team working on our review/report later today.

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Friday, October 14, 2011 5:30 AM  
To: Smith, Charles  
Cc: McCaslin, Todd  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Todd and Charlie:

Pls let me know once the report is out. Hope it is the right material. Thanks.

Best Regards,  
Michael Zhao

-----Original Message-----

From: Smith, Charles  
Sent: Wednesday, September 28, 2011 6:00 PM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Charest, Ann; Podmore, Adrienne; Vialle, George; du Halgouet, Tanguy  
Subject: RE: update on Option 1 distributor Marlex from China

Mike

Thks

Todd

Have you had any luck on lot number or certification?

Sent from my Verizon Wireless Phone

-----Original Message-----

From: Zhao, Ying (STP) <ying.zhao@bsci.com>  
Sent: Wednesday, September 28, 2011 3:50 AM  
To: Smith, Charles <Charlie.Smith@bsci.com>; McCaslin, Todd <Todd.McCaslin@bsci.com>  
Cc: Charest, Ann <Ann.Charest@bsci.com>; Podmore, Adrienne <Adrienne.Podmore@bsci.com>; Vialle, George <George.Vialle@bsci.com>; du Halgouet, Tanguy <HALGOUET@bsci.com>  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Charlie:

The due date of final payment is: 11/15. It seems we have enough time buffer for us to decide after 10/14. The 15 tons are under control at the distributor. We have not been able to locate any lot traceability with the distributor.

Best Regards,  
Michael Zhao

-----Original Message-----

From: Smith, Charles  
Sent: Tuesday, September 27, 2011 3:45 AM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Charest, Ann; Podmore, Adrienne; Vialle, George; du Halgouet, Tanguy  
Subject: RE: update on Option 1 distributor Marlex from China

Mike/Todd

Equivalency Testing in progress, results by OCT 14.  
We have update in PIB this coming Thursday AM.  
Just want to confirm the date for final payment of the 30K lbs. still in china and the amount still due.

Thks

Charlie

-----Original Message-----

From: Smith, Charles  
Sent: Wednesday, August 31, 2011 9:36 AM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Mike

Thks.

Charlie

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Wednesday, August 31, 2011 9:30 AM  
To: Smith, Charles; McCaslin, Todd  
Cc: Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Charlie and Todd:

I have asked the distributor today. He will try to trace it as much as he can. He will let me know if he can find anything related to the lot traceability.  
He confirmed me again on the lot #, they all are from the same lot.  
Will let you know if I hear anything.

Regards,  
Michael

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From: Smith, Charles  
Sent: Tuesday, August 30, 2011 10:41 AM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China



Ok. thks.

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Tuesday, August 30, 2011 11:33 AM  
To: Smith, Charles; McCaslin, Todd  
Cc: Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Charlie:

That is 15 tons, 15,000 kgs, 600 bags (25 kg/bag). Same bag as those you already received. They are from the same lot. I asked the distributor this question many times and he assured me on this. I think we can trust him based on what he has provided us so far.

Regards,  
Michael

-----Original Message-----

From: Smith, Charles  
Sent: Tuesday, August 30, 2011 11:26 PM  
To: Zhao, Ying (STP); McCaslin, Todd  
Cc: Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Mike

Can you confirm actual amount and that it is in bags, and same lot#.

Thks

Charlie

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Tuesday, August 30, 2011 11:22 AM  
To: McCaslin, Todd  
Cc: Smith, Charles; Charest, Ann; Horton, Peter; Vialle, George  
Subject: RE: update on Option 1 distributor Marlex from China

Hi, Todd:

I am doing fine, thanks. Will start another traveling from this Friday. Hope you are doing well.

We have paid 40% of the payment and got the 15 tons locked in. The distributor has the material, and will hold on it for 2 months and a half while we perform testing. We are in good shape on this one. I will talk to the distributor more tomorrow. Will keep you posted.

Thanks,  
Michael

-----Original Message-----

From: McCaslin, Todd  
Sent: Tuesday, August 30, 2011 11:12 PM  
To: Zhao, Ying (STP)  
Cc: Smith, Charles; Charest, Ann; Horton, Peter; Vialle, George

Subject: RE: update on Option 1 distributor Marlex from China

Michael,  
Hi Hope you are doing well.

I have a few questions...

1) Could you please let us know what the status of the payment and lock in of the 15 tons of material

2) We are still having difficulty tracing the lot # that was on the bag back to Phillips Sumika. Could you continue to work with the Broker to try and determine the chain of custody this material has had since being produced at Phillips. Where did the broker we bought from get the material and could we talk to them (do they have paperwork?). We need to try to keep tracking this to provide an answer to QA. We are anticipating a lot of questions from our QA group.

Thanks  
Todd

-----Original Message-----

From: Zhao, Ying (STP)  
Sent: Monday, August 22, 2011 12:41 AM  
To: Smith, Charles; McCaslin, Todd; Charest, Ann; Horton, Peter; Cuddy, Christopher; Ciulla, Ron  
Subject: RE: update on Option 1 distributor Marlex from China

hi, Charlie:

The 2 tons material has been shipped out of Hong Kong on 8/21. They should arrive in U.S. by Monday your time.

This material is likely the right material, from our Option 1 distributor. Let me know once you get it. Attached please find the shipping info.

Regards,  
Michael

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From: Smith, Charles  
Sent: Friday, August 19, 2011 4:40 AM  
To: Zhao, Ying (STP); McCaslin, Todd; Charest, Ann; Horton, Peter; Cuddy, Christopher; Ciulla, Ron  
Cc: Batz, Helge (STP); Raneri, Joe; Intoccia, Al; Wheeler, Mitch; Vialle, George; Kelly, Mike (Marlboro); Pedersen, John  
Subject: RE: update on Option 1 distributor Marlex from China

Mike

If you feel this is best, will follow your judgment.

Thks

charlie

Sent from my Verizon Wireless Phone

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From: Zhao, Ying (STP) <ying.zhao@bsci.com>  
Sent: Thursday, August 18, 2011 11:12 PM

To: Smith, Charles <Charlie.Smith@bsci.com>; McCaslin, Todd <Todd.McCaslin@bsci.com>; Charest, Ann <Ann.Charest@bsci.com>; Horton, Peter <Peter.Horton@bsci.com>; Cuddy, Christopher <Christopher.Cuddy@bsci.com>; Ciulla, Ron <Ron.Ciulla@bsci.com>  
Cc: Batz, Helge (STP) <helge.batz@bsci.com>; Raneri, Joe <Joe.Raneri@bsci.com>; Intoccia, Al <Al.Intoccia@bsci.com>; Wheeler, Mitch <Mitch.Wheeler@bsci.com>; Vialle, George <George.Vialle@bsci.com>; Kelly, Mike (Marlboro) <Mike.Kelly@bsci.com>; Pedersen, John <John.Pedersen@bsci.com>  
Subject: RE: update on Option 1 distributor Marlex from China

hi, Charlie:

I understand your concern.

But everything has been arranged, it involved multiple parties. Nothing is simple when you deal with China's custom/export. I think one bag is faster, but not that much, they will go through same procedure and flight. Just in case we don't cause confusion to other parties, can we stay with the current plan?

Thanks,

Best Regards,  
Michael Zhao

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From: Smith, Charles  
Sent: Friday, August 19, 2011 10:04 AM  
To: Zhao, Ying (STP); McCaslin, Todd; Charest, Ann; Horton, Peter; Cuddy, Christopher; Ciulla, Ron  
Cc: Batz, Helge (STP); Raneri, Joe; Intoccia, Al; Wheeler, Mitch; Vialle, George; Kelly, Mike (Marlboro); Pedersen, John  
Subject: RE: update on Option 1 distributor Marlex from China

Ok

Can you air one bag today separate as it should get here quicker than the whole lot?

thks

Sent from my Verizon Wireless Phone

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From: Zhao, Ying (STP) <ying.zhao@bsci.com>  
Sent: Thursday, August 18, 2011 9:45 PM  
To: Smith, Charles <Charlie.Smith@bsci.com>; McCaslin, Todd <Todd.McCaslin@bsci.com>; Charest, Ann <Ann.Charest@bsci.com>; Horton, Peter <Peter.Horton@bsci.com>; Cuddy, Christopher <Christopher.Cuddy@bsci.com>; Ciulla, Ron <Ron.Ciulla@bsci.com>  
Cc: Batz, Helge (STP) <helge.batz@bsci.com>; Raneri, Joe <Joe.Raneri@bsci.com>; Intoccia, Al <Al.Intoccia@bsci.com>; Wheeler, Mitch <Mitch.Wheeler@bsci.com>; Vialle, George <George.Vialle@bsci.com>; Kelly, Mike (Marlboro) <Mike.Kelly@bsci.com>; Pedersen, John <John.Pedersen@bsci.com>  
Subject: RE: update on Option 1 distributor Marlex from China

hi, Charlie:

The bag you received is from our Option 2 distributor. We decided to source from 2 distributors in parallel to increase our chance, one with higher risk, one with lower risk. The one just arrived at your place is from the higher risk distributor. Based on what I saw here, I was not confident on this material, but you guys decided to get some samples, so we went ahead and bought a bag for you to test out. Seems this is not the material we are looking for. We may not pursue more on this one then.

The 2 tons we are about to pick up today are from Option 1 distributor. The pictures I sent you are from this material, I have high confidence on this material. We are working on locking in another 15 tons of the same material, same lot.

I believe we are on the right path. Please let me know if you have any question or concern.

Best Regards,  
Michael Zhao

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From: Smith, Charles  
Sent: Friday, August 19, 2011 4:33 AM  
To: McCaslin, Todd; Zhao, Ying (STP); Charest, Ann; Horton, Peter; Cuddy, Christopher; Ciulla, Ron  
Cc: Batz, Helge (STP); Raneri, Joe; Intoccia, Al; Wheeler, Mitch; Vialle, George; Kelly, Mike (Marlboro); Pedersen, John  
Subject: RE: update on Option 1 distributor Marlex from China  
Importance: High

Mike

bag is here, doesn't match pictures from your end? see attached of bag that arrived.

thks

Charlie

---

From: Smith, Charles  
Sent: Monday, August 15, 2011 10:29 AM  
To: McCaslin, Todd; Zhao, Ying (STP); Charest, Ann; Horton, Peter; Cuddy, Christopher; Ciulla, Ron  
Cc: Batz, Helge (STP); Raneri, Joe; Intoccia, Al; Wheeler, Mitch; Vialle, George; Kelly, Mike (Marlboro); Pedersen, John  
Subject: RE: update on Option 1 distributor Marlex from China  
Importance: High

Ann/Mike/Todd

1. These pictures look great. If these bags are not open, then we have some leverage with Part/Lot# that are on them.

We had been discussing that we had a railroad car situation and that material had been packaged by someone other than Phillips.

2. I need to work with George/Mike so we had a place to put this into HOLD here.

3. How much more can we get if it looks like this??

thks

Charlie

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From: McCaslin, Todd  
Sent: Monday, August 15, 2011 10:07 AM  
To: Zhao, Ying (STP); Charest, Ann; Ciulla, Ron; Smith, Charles  
Cc: Batz, Helge (STP)  
Subject: RE: update on Option 1 distributor

Michael,

If you could try to push a bit on getting the C of A this would be a big help. Is there is anything else he needs to get these?

Could we get a list of the manufacturing lot #'s that are in the 2 tons? Maybe we can get them from another source...

Thanks!

Todd McCaslin  
Global Sourcing Director  
Boston Scientific Corporation  
(508) 650-8337  
mccaslit@bsci.com<mailto:mccaslit@bsci.com>  
Redacted (cell)

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From: Zhao, Ying (STP)  
Sent: Monday, August 15, 2011 9:59 AM  
To: McCaslin, Todd; Charest, Ann; Ciulla, Ron; Smith, Charles  
Cc: Batz, Helge (STP)  
Subject: RE: update on Option 1 distributor

Todd:

These 4000 lbs are locked in, we have paid, they are ours, physically in the distributor's office right now, he just received, I have checked on site.

So I will work with the shipping company tomorrow and arrange to ship all of them out to Charlie ASAP.

Please let me know if you have any question or concern.

Regards,  
Michael

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From: McCaslin, Todd  
Sent: Monday, August 15, 2011 9:55 PM  
To: Zhao, Ying (STP); Charest, Ann; Ciulla, Ron; Smith, Charles  
Cc: Batz, Helge (STP)  
Subject: RE: update on Option 1 distributor

We need to lock in all 4000 lbs right away. How do we get payment to insure this is reserved for us? We can decide on how to ship after we get control of it.

We need to work on getting the C of A. Ann, is this something AK plastics may have a path to get for us based upon the lot #'s?

Todd McCaslin  
Global Sourcing Director  
Boston Scientific Corporation  
(508) 650-8337  
mccaslit@bsci.com<mailto:mccaslit@bsci.com>  
Redacted (cell)

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From: Zhao, Ying (STP)  
Sent: Monday, August 15, 2011 9:46 AM  
To: Charest, Ann; Ciulla, Ron; Smith, Charles; McCaslin, Todd  
Cc: Batz, Helge (STP)  
Subject: update on Option 1 distributor

hi, Guys:

I have checked the stock our Option 1 distributor just brought in. It seems the right material. Please see the pictures attached. It was produced in Texas, it is Phillips Sumika, and it's HGX-030-01. He is trying to find CoA, but has not been successful so far.

Our original plan is to get 2 bags first, test them before we get the rest of 2 tons.

But now I feel we have high confidence of this material, please let me know if we should just ship all 2 tons at the same time. I am personally more confident on this material than the one I got from the Option 2 distributor.

We can pick them up at any time, we have 2 tons right here ready.

Regards,  
Michael Zhao