

From: Zhao, Ying
Sent: 06/14/2012 07:42:48 AM
To: Smith, Charles
CC: Vialle, George; Cuddy, Christopher; Kieran, Damian
Subject: 答复: ??: Marlex shipment to Luxilon @ Belgium

Hi, Charlie:

I will talk to the logistics company about the next two shipments to U.S.. will provide you quote soon. we can do them with one week in between.

Next time, besides what we did, we will nail the pallets to the floor of the container, to fix it, avoid any movement. And also use better quality pallets. it should improve.

Regards,

Michael

发件人: Smith, Charles
发送时间: 2012年6月14日 19:08
收件人: Vialle, George; Zhao, Ying
抄送: Kieran, Damian; Cuddy, Christopher
主题: RE: ??: Marlex shipment to Luxilon @ Belgium

George

Thks, was good effort by all, especially Mike being on the ground over in China.

Charlie



From: Vialle, George
Sent: Thursday, June 14, 2012 6:58 AM
To: Smith, Charles; Zhao, Ying
Cc: Kieran, Damian; Cuddy, Christopher
Subject: RE: ??: Marlex shipment to Luxilon @ Belgium

Charlie and Michael,

This is great, thanks for the months of effort to drive this resin transfer to completion. Your persistence really paid off in ensuring our long term supply of Marlex.

Regards,

George

From: Smith, Charles
Sent: Thursday, June 14, 2012 5:44 AM
To: Zhao, Ying
Cc: Thierry Beyltiens; Kieran, Damian; Nico Van Malderen; Cuddy, Christopher; Vialle, George
Subject: Re: 答复: Marlex shipment to Luxilon @ Belgium

Perfect, thks

Sent from my iPhone

On Jun 14, 2012, at 4:50 AM, "Zhao, Ying" <ying.zhao@bsci.com> wrote:

Thanks a lot for the info and pictures, Thierry.

We will relay the info to the shipper and get better pallets next time for sure.

Regards,

Michael Zhao

发件人: Thierry Beyltiens [<mailto:thierry.beyltiens@luxilon.be>]
发送时间: 2012年6月14日 15:04
收件人: Smith, Charles; Kieran, Damian
抄送: Nico Van Malderen; Cuddy, Christopher; Vialle, George; Zhao, Ying
主题: RE: Marlex shipment to Luxilon @ Belgium

Charlie,

Good news the container arrived.

Everything looked good, it was a small sealed container.

The pallets did not move during transport, we could not find any damage on the bags (wrap and alu-bag looked ok)

One comment the quality of some pallet was not good. Two pallet where very weak (thin wood, cheapest pallet on the market) this caused problems unloading. We needed special forks on our forklift to get under the pallets.

Attached some photo's

Best regards

Thierry Beyltiens,
Regulatory Affairs Manager
Luxilon Industries NV

www.luxilonindustries.com

tel: (32)3.3263388

Fax:(32)3.3263324

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Van: Smith, Charles [<mailto:Charlie.Smith@bsci.com>]

Verzonden: dinsdag 12 juni 2012 13:07

Aan: Thierry Beyltiens; Kieran, Damian

CC: Nico Van Malderen; Cuddy, Christopher; Vialle, George; Zhao, Ying

Onderwerp: RE: Marlex shipment to Luxilon @ Belgium

Thierry

Do you have update; we have team meeting this AM?

Thks

Charlie

From: Smith, Charles
Sent: Monday, June 11, 2012 7:46 AM
To: 'Thierry Beyltiens'; Kieran, Damian
Cc: Nico Van Malderen; Cuddy, Christopher; Vialle, George
(George.Vialle@bsci.com)
Subject: RE: Marlex shipment to Luxilon @ Belgium

Thierry

Thks for good news, good way to start week.

Charlie

From: Thierry Beyltiens [<mailto:thierry.beyltiens@luxilon.be>]
Sent: Monday, June 11, 2012 7:49 AM
To: Smith, Charles; Nico Van Malderen
Subject: RE: Marlex shipment to Luxilon @ Belgium

Charlie,

The ship will arrive today.

We had some problems regarding the actual value and customs last week but we could solve this.

Once the ship arrives the goods will be transported by truck directly to us (paperwork and custom are done already).

Tomorrow we will know the exact delivery time.

Best regards,

Thierry

Van: Smith, Charles [<mailto:Charlie.Smith@bsci.com>]
Verzonden: maandag 11 juni 2012 13:40
Aan: Nico Van Malderen; Thierry Beyltiens
Onderwerp: RE: Marlex shipment to Luxilon @ Belgium

Did you get notification of ship arriving today at port?

From: Smith, Charles
Sent: Friday, June 01, 2012 7:58 AM
To: 'Nico Van Malderen'; 'Thierry Beyltiens'
Subject: RE: Marlex shipment to Luxilon @ Belgium

Nico/Thierry

Planning to come over to see material. Week of JUN 18 will be in Ireland, so want to coordinate coming to see you in same trip.

Charlie

From: Smith, Charles
Sent: Thursday, May 31, 2012 7:09 AM
To: 'Nico Van Malderen'
Cc: Thierry Beyltiens
Subject: RE: Marlex shipment to Luxilon @ Belgium

Nico

Yes, we will cover the import taxes and fees.

As for storage, please propose what you think is fair and I will contact Damien in our procurement group to work out the details

Thks

Charlie

From: Nico Van Malderen [<mailto:nico.vanmalderen@luxilon.be>]
Sent: Thursday, May 31, 2012 4:25 AM
To: Smith, Charles
Cc: Thierry Beyltiens
Subject: FW: Marlex shipment to Luxilon @ Belgium

Charlie,

Can we then invoice the import taxes, other fees and handling costs to you?

How to agree on storage costs as I assume this can be in our storage for several years? Any proposal here?

Regards

NICO

LUXILON INDUSTRIES NV

www.luxilonindustries.com

tel:(32)3.3263388

Fax:(32)3.3263324

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P Consider the environment - do you really need to print this email?

Van: Smith, Charles [<mailto:Charlie.Smith@bsci.com>]

Verzonden: dinsdag 29 mei 2012 14:06

Aan: Thierry Beyltiens; Zhao, Ying

CC: Vialle, George; Kieran, Damian; Nico Van Malderen

Onderwerp: Marlex shipment to Luxilon @ Belgium

Thierry

Thks. I can coordinate to visit to review the material as well when as you receive.

Charlie

From: Thierry Beyltiens [<mailto:thierry.beyltiens@luxilon.be>]
Sent: Tuesday, May 29, 2012 3:25 AM
To: Zhao, Ying; Smith, Charles
Cc: Vialle, George; Kieran, Damian; Nico Van Malderen
Subject: RE: ??: ??: shipping quote confirmation from Marcel needed

Ok,

All clear for us, we will contact the shipper 7th of June for the final details and exact time of arrival.

Support for custom clearance will be given, taxes and other fees will be paid by Luxilon.

Thierry

Thierry Beyltiens,
Regulatory Affairs Manager
Luxilon Industries NV

www.luxilonindustries.com

[tel: \(32\)3.3263388](tel:(32)3.3263388)

Fax:(32)3.3263324

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Van: Zhao, Ying [<mailto:ying.zhao@bsci.com>]

Verzonden: dinsdag 29 mei 2012 8:47

Aan: Smith, Charles

CC: Vialle, George; Thierry Beyltiens; Kieran, Damian

Onderwerp: 答复: 答复: ??: shipping quote confirmation from Marcel needed

Hi, Charlie and all:

Attached is the Telex Release Form for our 5 tons shipment by sea to Antwerp Belgium. Pls use this to receive at the port. ETA is 6/11 still.

Hi, Thierry:

you are the consignee, the forwarder agent will notify you once the shipment arrives, maybe even before. We will need your support for custom clearance and pay for any related tax or fees at the port. The shipper/forwarder is responsible to deliver the 5 tons to our final address, but they will not be responsible for any clearance work and fees associated with it. Thanks for your support.

Pls let me know if you have any question.

Thanks,

Michael Zhao

发件人: Smith, Charles

发送时间: 2012年5月18日 7:28

收件人: Zhao, Ying
抄送: Vialle, George; thierry.beyltiens@luxilon.be; Kieran, Damian
主题: Re: 答复: ??: shipping quote confirmation from Marcel needed

Thks

Sent from my iPhone

On May 17, 2012, at 7:15 PM, "Zhao, Ying" <ying.zhao@bsci.com> wrote:

6/11 is the dock date.

I will let you know the detail info.

发件人: Smith, Charles
发送时间: 2012年5月18日 2:24
收件人: Zhao, Ying; Vialle, George
抄送: thierry.beyltiens@luxilon.be; Kieran, Damian
主题: RE: ??: shipping quote confirmation from Marcel needed

Mike

1. Is 6/11 date gets to dock, or to Luxilon?
2. Do you have the documents sent along with the material?
3. Is there any way to track it like with Fedex and UPS does?

Thks

Charlie

From: Zhao, Ying
Sent: Thursday, May 17, 2012 9:15 AM
To: Vialle, George; Smith, Charles
Cc: thierry.beyltiens@luxilon.be; Kieran, Damian
Subject: ??: ??: shipping quote confirmation from Marcel needed

Hi, folks:

Regarding this 5 tons to Belgium, the ship has left yesterday and is scheduled to arrive on 6/11.

A setback is: the pallets were not fixed inside of the container. I was told they were somehow "connected" each other by the pallets, but there was no extra protection outside of the pallets, like what George expressed as a concern. The packing company said there would be no problem with this package. And they sent this container to custom before my confirmation. We tried to retrieve it so that we can open it and re-pack, but it was not successful. Custom would not allow us to retrieve this container. So we had to go with the way it was. Anyway, we have to wait and see when it arrives.

Regards,

Michael

发件人: Vialle, George
发送时间: 2012年5月10日 20:20
收件人: Zhao, Ying; Smith, Charles
抄送: thierry.beyltiens@luxilon.be; Kieran, Damian
主题: RE: ??: shipping quote confirmation from Marcel needed

Michael,

Thanks for the update and for sending pictures. I am concerned that the pallet does not have any corner boards or other protection from damage that

could be caused by contact. Also, this a very heavy pallet. IS the shipper aware of the need to prevent any damage?

Thanks,

George

From: Zhao, Ying
Sent: Thursday, May 10, 2012 12:47 AM
To: Smith, Charles
Cc: thierry.beyltiens@luxilon.be; Kieran, Damian; Vialle, George
Subject: 答复: ??: shipping quote confirmation from Marcel needed

Hi, Charlie and all:

The first 5 tons to Belgium is scheduled to ship out from here on this weekend. It has been fully packed up and it's ready to sail.

I will let you know once it's on its way to Belgium.

Attached is a couple of pictures of the pallet before and after packaged up.

Regards,

Michael

发件人: Smith, Charles
发送时间: 2012年5月10日 5:45
收件人: Zhao, Ying
抄送: thierry.beyltiens@luxilon.be; Kieran, Damian; Vialle, George
主题: RE: ??: shipping quote confirmation from Marcel needed

Mike

Any update?

Thks

Charlie

From: Zhao, Ying
Sent: Sunday, May 06, 2012 10:01 PM
To: Smith, Charles
Cc: Nico Vanmalderen
Subject: ??: ??: shipping quote confirmation from Marcel needed

Got it, thanks, Charlie. Will inform you guys once it's shipped out of here.

发件人: Smith, Charles
发送时间: 2012年5月7日 9:06
收件人: Zhao, Ying
抄送: Nico Vanmalderen
主题: Re: 答复: shipping quote confirmation from Marcel needed

Fax is +32 (0) 3 326 33 24, email attached, and company is as shown:

<http://www.luxilon.be/ENG/English.html>

Sent from my iPhone

On May 6, 2012, at 8:54 PM, "Zhao, Ying" <ying.zhao@bsci.com> wrote:

Hi all:

This is what I have for the Belgium shipment:

Thierry Beyltiens

LUXILON Industries NV

Industriepark / Vosveld 11

B-2110 Wijnegem, Belgium

+32 (0) 3 326 33 88

Do we have Thierry's email and fax #? And is this the company's name: LUXILON Industries NV ? pls find it for me. The shipment will go out soon and we will need that info. I will let you know once it's shipped out.

Thanks, Michael